

# Bioenergy Solutions for Large Commercial & Industrial

November 17, 2011



### **Company Overview**

- Recast Energy is a biomass-to-steam/power business that was part of the former Intrinergy, LLC
  - Founded in 2004, spun-off in 2010
  - 45 employees (staff and operations)
- An expanding portfolio of renewable energy generation facilities
  - Woody biomass
  - Crop residuals
  - Dedicated energy crops
- Core mission is to be the premier biomass plant operator
  - Operate plants owned by third parties under multi-year contracts
  - Develop/acquire and own/operate under long-term energy sales contracts

## Recast Energy's Current Portfolio



#### Kentucky

- Coal-fired boiler being converted to biomass
- Natural gas backup unit for 100% reliability
- ✓ 240,000 lb/hr steam capacity (biomass & nat gas)
- Acquired in 2010

#### Maine

- 17 MW Wood-fired stand-alone power plant
- Acquired in 2011

#### Mississippi

- 52,000 lb/hr biomass steam capacity
- Natural gas backup unit for 100% reliability
- Built in 2007

#### Dominican Republic

- ₹ 80,000 lb/hr biomass steam capacity
- Built in 2008, O&M operator since startup



# Cellulosic Biomass Residuals and Energy Crops









### Competitiveness in Industrial and Large Comm.

#### **Competitive Advantages**

- ✓ Renewable resource
- ✓ Carbon cycle neutral
- ✓ Distributed generation facilities have smaller environmental footprint
- ✓ Tax credits/grants (electric)
- ✓ RPS, electric power
- ✓ Fewer emissions than legacy coal and oil facilities
- ✓ Low BTU cost of fuel CHST
- ✓ Low fuel cost volatility



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### **Common Challenges**

- High capital investment
- Smaller facility size means higher fixed costs per unit output (lack scale economies)
- No tax credits/grants (thermal)
- Pragmented, local supply chains
- State PUCs generally reluctant to approve fuel commodity risk
- High upfront cost to establish energy crops
- Challenging fuel properties



### **How Bioenergy Projects Succeed**

- Long-term contracts with creditworthy parties
- Stable energy loads throughout the day/week/year
- Commercially proven, reliable technologies
- Fuel supply chain flexibility & redundancy
- Strong operations & maintenance experience
- Risk-adjusted investment returns
- Stakeholders willing to be a little different



### **Thank You**

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